



Van Metre Companies' New Home Division Implements Award-Winning Software Solutions, With Dramatic Results

BuilderMT WMS, Sales Simplicity, Punchlist Manager, Jet Reports, and Microsoft NAV Are All Implemented in One Fell Swoop

DENVER – June 5, 2017 – A group of the top home building software providers – BuilderMT WMS, Sales Simplicity, CG Visions, Punchlist Manager, and Western Computer – today announced that Van Metre Companies' new homes division has implemented their integrated software solutions.



Van Metre Companies' new home division is the 92nd largest home builder in the US, with 454 starts in 2016, and \$341 million in revenue.

"We needed to consolidate our operations into one software platform, because we were exerting an enormous amount of manual labor to do the integration that our software should have been doing," said Chase McNelis, Van Metre's Production Manager & TSS Director of Operations.

"We were pouring untold hours into manipulating the takeoff to obtain accurate purchase orders, and then manually handing that information to our vendors to make sure the materials were trucked to the right lot at the right time," McNelis said. "It was time for a modernizing of our software solutions."

"Our desire to get off our old system forced us to take a real close look at the competitive field of homebuilding software solutions," McNelis explained. "We settled on a set of solutions that are truly integrated, and with these in place, we can finally cut out the time, labor, and resulting data mismatches."

PICKING THE RIGHT PACKAGE

Van Metre Companies new homes division selected BuilderMT (a MiTek® company) for its workflow solution, Sales Simplicity (a MiTek® company) for its sales and CRM solution, Punchlist Manager for customer care, as

well as Jet Reports and Microsoft NAV (implemented by Western Computer) for accounting. Avid Ratings, an additional integration partner, has long served Van Metre with Avid's customer relationship management services.

"These solutions are very tightly integrated, and it's obvious that a great deal of thought and work has gone into making these systems operate together," McNelis added.

Now, when Van Metre Companies' new homes division round trips data among these integrated software systems, the Company is simultaneously obtaining takeoffs from CG Visions Pipeline, and pulling pricing from BuilderMT's WMS, as this data automatically appears in Microsoft NAV.

ABOUT VAN METRE COMPANIES

Van Metre Companies is one of the area's most successful private multi-disciplinary real estate developers having constructed over 16,000 houses and several thousand apartments, as well as office buildings and shopping centers in Northern Virginia. Van Metre communities include our own master-planned developments, as well as neighborhoods in smaller subdivisions and third-party planned communities. We can truly be a resident's "builder for life", with home designs for every stage in life. Ask about our special programs that can help renters in our apartment communities apply a portion of their rent toward the purchase of a new Van Metre Home. Learn more www.VanMetreCompanies.com

ABOUT BUILDERMT

For the home building industry at large, BuilderMT (a MiTek company) provides highly-customizable workflow and building-process-management software that works in tandem with leading accounting systems and other wireless and jobsite productivity tools, such as CRM and warranty management. For 20 years, BuilderMT systems have been purchased by more than 1,000 home builders and cumulatively used as a desktop workflow tool by upwards of 10,000 home building professionals. To learn more, visit www.BuilderMT.com, or call (888) 757-1991 ext. 271.

ABOUT SALES SIMPLICITY

Sales Simplicity (a MiTek company) is the creator and marketer of leading sales automation, content management, lead management, eMarketing and reporting management tools for new single-family, semi-custom and custom homes, condos, and multi-family housing, or for use by realtors. Learn more: www.SalesSimplicity.net or call (480) 892-2500.

ABOUT MITEK

MiTek USA is a division of MiTek Industries, a diversified global supplier of software, engineered products, services, and equipment to the residential, commercial, and industrial, construction sectors. MiTek Industries' passion for its associates' well-being and its customers' success is the company's hallmark. A Berkshire Hathaway company (NYSE: BRK-A, NYSE: BRK-B) since 2001, MiTek has operations in more than 40 countries on six continents. Learn more: www.MiTek-us.com and www.MII.com.

Media Contact:

John D. Wagner
jdwagner@wagnerpr.com
www.WhatAboutWagner.com
919-796-9984